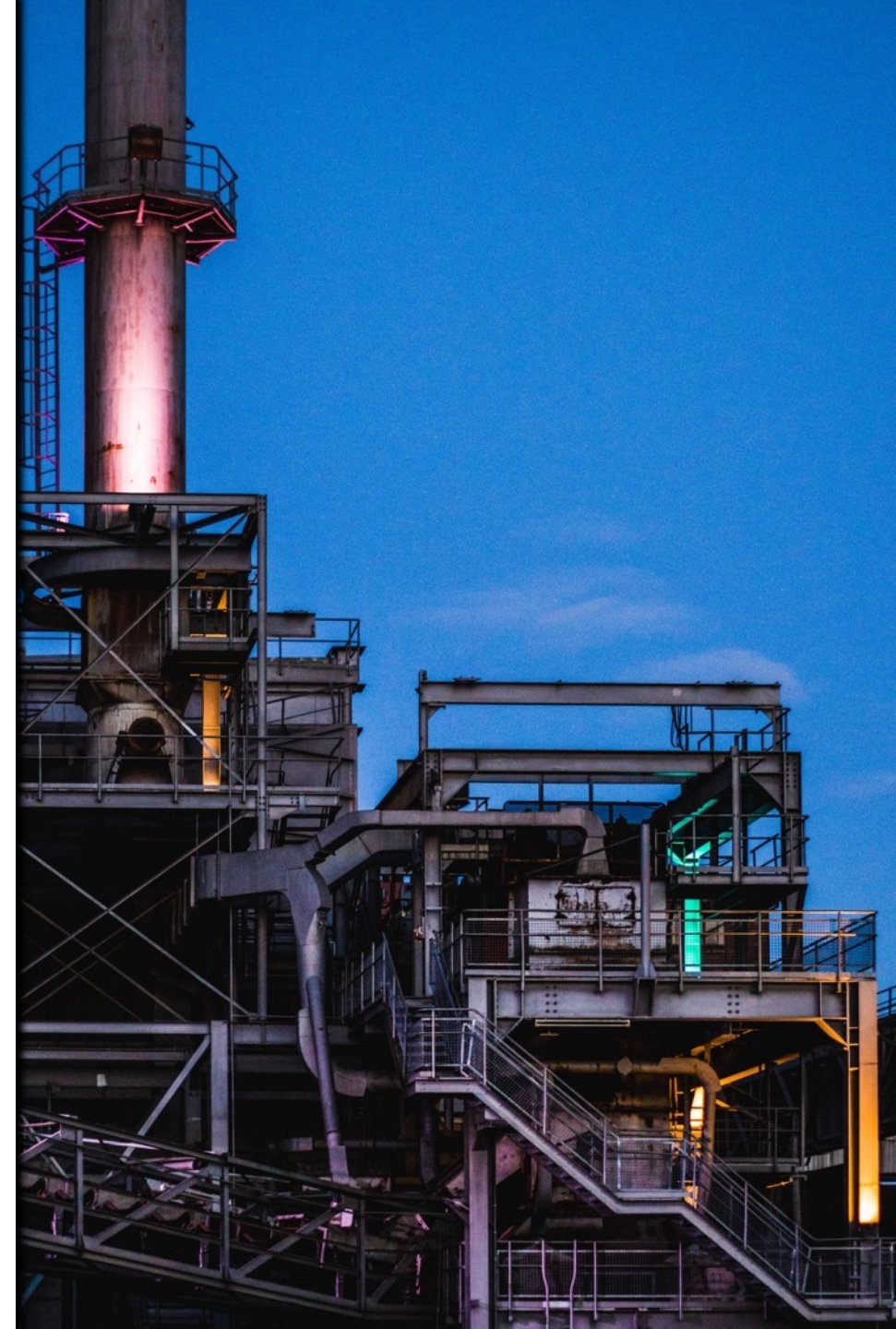


SOFTWARE PLATFORM FOR PRESCRIPTIVE ANALYTICS AND OPTIMIZATION OF INDUSTRIAL SYSTEMS

Сергей Николаев, CEO





Management Team



December 2019
Company founded



>25
Employees



Sergei Nikolaev, CEO

Ph.D. in Mechanical engineering
Expert in Industrial AI



Michael Gusev, DBD

Ph.D. in Applied mechanics
Expert in production optimization



**Ighor Uzhinsky,
Scientific supervisor**

25 years experience
in the leading US aerospace company
Ph.D. in Math



Sergei Belov, CTO

Expert in applied AI
and physics-based modelling



**Fabio Cacciatori,
Strategic development**

Serial Entrepreneur
20 years experience
in EU IT businesses

- Unique scientific technologies
- Data Scientists
- The best production systems experts
- Modeling, machine learning and software engineers

What we offer?



PRESCRIPTIVE
ANALYTICS OF
EQUIPMENT



ONLINE TECHNICAL
CONDITION
ANALYSIS



ONLINE
OPTIMIZATION OF
OPERATING MODES

- Data- and physics-based optimization of equipment operating modes
- The most advanced no-code production asset optimization platform
- Adjustment of modes and real-time analysis of technical condition

1 Digital twins for **any type** of equipment

2 Built-in **libraries** of ready-made digital models

3 User configurable in **no-code** mode

Who is the platform for?

Digital twins of equipment for **any industry**



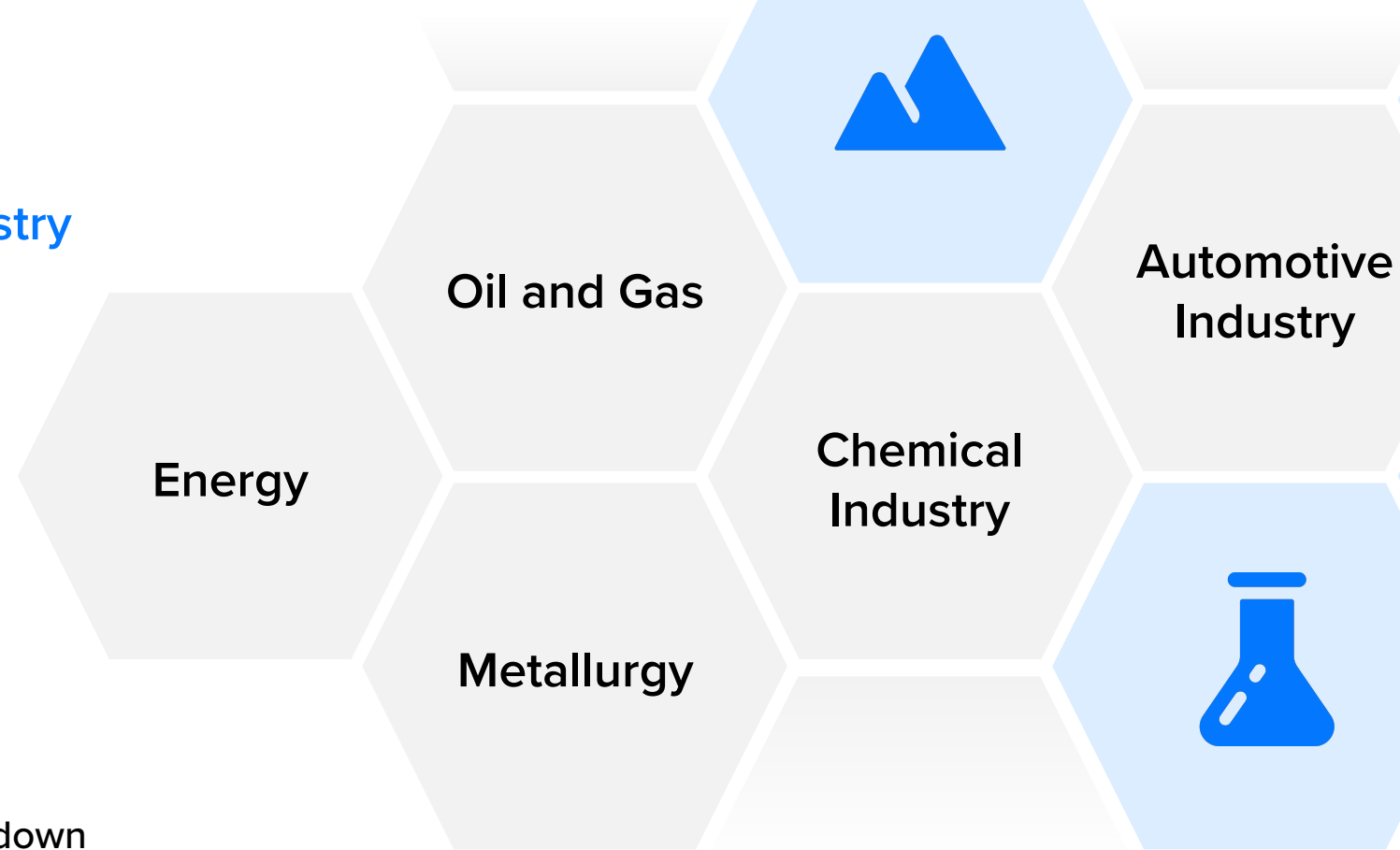
CASE RESULTS

- Up to **3%** cost savings: reduced fuel gas consumption
- Optimal molding mode for plastic parts in **2 sec instead of 20 days**
- **80%** decrease of accidents and related losses for a roller press
- Saving up to **\$60 000** from an emergency shutdown



USERS

- chief engineers,
- technologists,
- specialists responsible for the reliability of the industrial equipment.



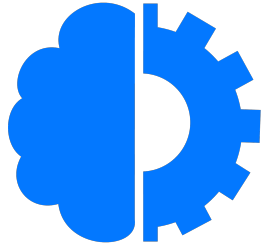
OUR CLIENTS



FIAT CHRYSLER AUTOMOBILES



Why Cyberphysics?



Cyberphysics implements unique technology
HYBRID EXPLAINABLE AI
(real data + physics models)



We solve problems that cannot be solved by classical ML approaches, for example: analysis of temperature inside molten metal, corrosion effects, analysis of equipment efficiency



No expensive data scientists needed thanks to **no-code** modeling



Model development in just 2 weeks thanks to a library of pre-configured models

CyberPhysics solution



INPUTS

- Data from IloT/SCADA system
- Technical specs
- Operating modes

PROBLEMS

- Non-optimal operating modes of equipment
- Excessive consumption of fuel and materials
- Product quality problems
- Emergency stops



CYBERPHYSICS IMPLEMENTATION

No-code development of digital models

Data preparation and analysis

4-5 weeks

Integration with SCADA/IloT

Models validation

2-3 weeks

Interface configuration

Online recommendations:

- Online mode optimization
- Technical condition analysis & prediction

1-2 weeks



RESULTS

Increasing productivity

Costs reduction

Optimization of fuel and material consumption

Improving product quality

Fewer emergency stops

Transfer of unscheduled maintenance to planned

Key Technology

DATA

Synthetic Data



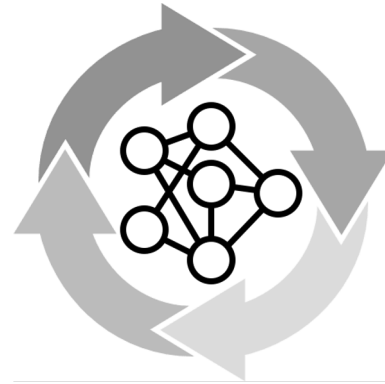
Equation-based
models and meta-
models

Historical data

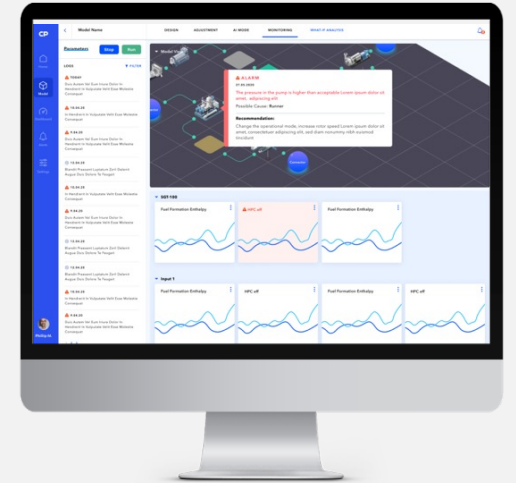


IIoT, SCADA,
MES

HYBRID MODELING



ONLINE PRESCRIPTIVE ANALYTICS

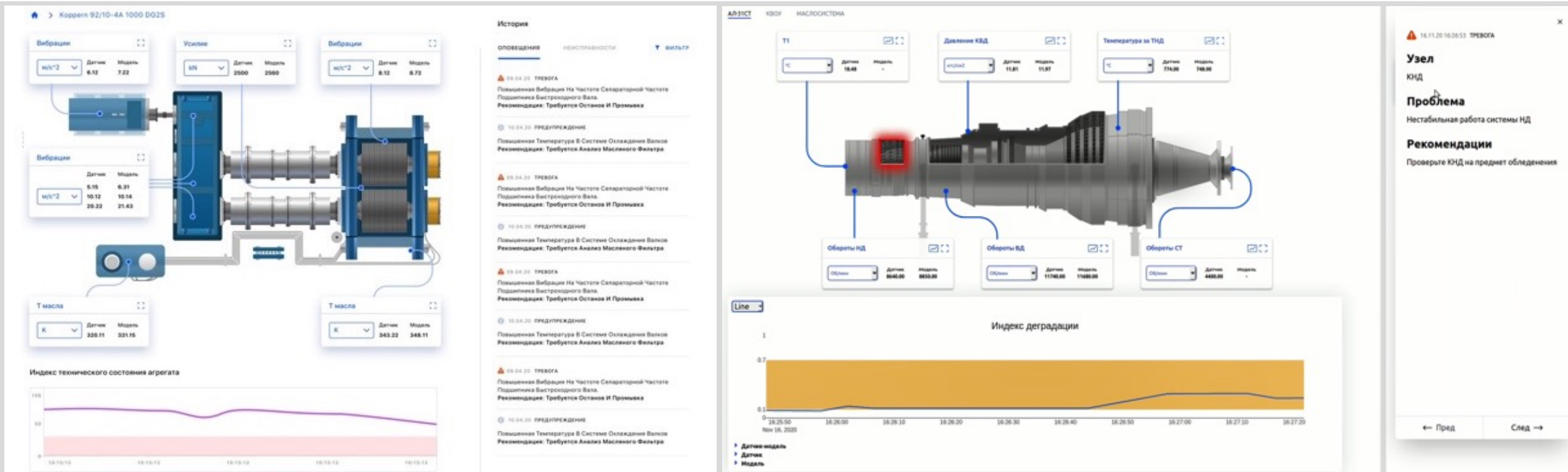


Integration with "real" data
sources /
Synthetic data collection

Digital models of "physics" of
subsystems and processes

Operational and prescriptive system
monitoring
What-If Analysis for Selecting
Subsystem Settings

Examples of CyberPhysics solution implementation



Prescriptive analytics
of roller press

Gas turbine technical
condition monitoring

Examples of completed projects



Optimization of the process of mixing steel in a vacuum apparatus (4.3 million tons of steel per year)



Optimization of the injection molding process for plastic parts



Technical condition diagnostics at the park of gas-pumping units



-40%

Reduction of lining wear

+1

Increase of steel grade

x2

Increase of stirring speed of steel mixing

2 sec VS 20 days

Acceleration of the prediction of the optimal casting mode

Scaling potential

€500 000

Defects prediction

400 hours

Defect recognition before breakage

Up to 5%

Optimization of fuel gas consumption

Case: Technical condition diagnostics at the park of gas-pumping units



MAIN ISSUES:

Emergency shutdowns and **high costs** for equipment repairs / maintenance (**up to \$1.7 million per year for 10 units**)

Increased costs caused by the impossibility of prompt localization and cause definition of the defect

High fuel consumption due to non-optimal operating conditions of the equipment



CYBERPHYSICS SOLUTION:

Development of **digital models of the main systems**: gas-air path, oil system, integrated air cleaning device

Defect classifier for localizing defects and issuing recommendations

Physical and mathematical modeling for the dynamics of the operation of gas turbine plants in real time



RESULTS:

Defect recognition for the most critical subsystem - the flow path - **400 HOURS** before the breakdown.

An emergency stop was predicted (\$700 - 800 000)

Simulation of equipment operation with an error **LESS than 2%** (Prevention of emergency stops and minimization of losses for maintenance)

Up to 3% reduction in operating costs due to lower fuel gas consumption.
*Decrease by 4% (250 m³ per hour - 100 thousand rubles per day per workshop) - in development

Case: Technical condition diagnostics of a roller press



**MAIN
ISSUES:**

Emergency **shutdowns** and **downtime** leading to **increased costs**

Increased maintenance costs due to lack of recommendations for elimination and prevention of defects

Low transparency of the technical condition of a large number of pieces of equipment



**CYBERPHYSICS
SOLUTION:**

Building a **hybrid model** based on vibration analysis and predictive models

Prediction of defects, identification of causes and recommendations for their elimination within a **prescriptive approach**

Real-time forecast of the technical condition index



RESULTS:

Saving around **\$30 000** on average from one emergency stop (not including the cost of equipment repair)

Emergency shutdown and shortage of 2000 tons of products prevented – **\$60 000**

80% fewer accidents – **from tens to singles emergency stops per year**

Case: Optimization of steel smelting and reduction of wear of refractory materials



**MAIN
ISSUES:**

Suboptimal choice of slag and lining combination

Long cycle of commissioning of the steelmaking process due to testing of various types of lining **(up to 1 month)**

The problem of suppliers selection of slag and lining, and their combination in terms of efficiency



**CYBERPHYSICS
SOLUTION:**

Using a unique **physical testing** methodology combined with **digital simulation**

Platform solution in the form of a mathematical model recommending the optimal slag for a given type of lining

Unique equipment of our own design for testing and refining the lining wear model



RESULTS:

Lining durability increase due to optimally selected slag **by NOT LESS THAN 5% (up to \$120 000 per year)**

Forecast of the resource of refractory products from various suppliers on model / real slags

Recommendations for the chemical composition of the slag **to increase the resistance** of refractories while maintaining the technological properties of the slag

Case: Optimization of the process of stirring steel in a vacuum apparatus (4.3 million tons of steel per year)



**MAIN
ISSUES:**



**CYBERPHYSICS
SOLUTION:**



RESULTS:

Increased wear of the lining

Detailed model of mixing hydrodynamics and lining wear rate

Up to 10% decrease of lining wear.
Saving on average \$130 000 per year

Increased stirring time for steel

Creation of **a detailed dynamic model** of production processes

Doubling the stirring speed of steel with ferroalloys

Low productivity and effectiveness

Optimal parameters based on a combination of **digital models and real operating data**

0.5% productivity increase.
Increase in production output **by \$60 - 70 000 per vacuum unit per year**



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We look forward to cooperation!